



21 LAWS OF LEADERSHIP

1. **Law of the Lid** – Leadership Ability Determines a Person's Level of Effectiveness
2. **The Law of Influence** – The True Measure of Leadership Is Influence, Nothing More, Nothing Less
3. **The Law of Process** – Leadership Develops Daily, Not in a Day
4. **The Law of Navigation** – Anyone Can Steer the Ship, But it Takes a Leader to Chart the Course
5. **The Law of E.F. Hutton** – When the Real Leader Speaks, People Listen
6. **The Law of Solid Ground** – Trust Is the Foundation of Leadership
7. **The Law of Respect** – People Naturally Follow Leaders Stronger than Themselves
8. **The Law of Intuition** – Leaders Evaluate Everything with a Leadership Bias
9. **The Law of Magnetism** – Who You Are Is Who You Attract
10. **The Law of Connection** – Leaders Touch a Heart Before They Ask for a Hand
11. **The Law of the Inner Circle** – A Leader's Potential Is Determined by Those Closest to Him or Her
12. **The Law of Empowerment** – Only Secure Leaders Give Power to Others
13. **The Law of Reproduction** – It Takes a Leader to Raise Up a Leader
14. **The Law of Buy-In** – People Buy Into the Leader, then Into the Vision
15. **The Law of Victory** – Leaders Find a Way for the Team to Win
16. **The Law of The Big Mo** – Momentum Is a Leader's Best Friend
17. **The Law of Priorities** - Leaders Understand that Activity Is Not Necessarily Accomplishment
18. **The Law of Sacrifice** – A Leader Must Give Up to Go Up
19. **The Law of Timing** – When to Lead Is As Important As What To Do and Where to Go.
20. **The Law of Explosive Growth** – To Add Growth, Lead Followers. To Multiply Lead Leaders
21. **The Law of Legacy** – A Leader's Lasting Value Is Measured by Succession



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